# CENSEMAG.COM THE SOURCE FOR LICENSING & RETAIL INTELLIGENCE



# Katzenberg, Richie Open Expo

Licensing Expo 2014 kicked off yesterday with two presentation events.

Jeffrey Katzenberg, chief executive officer, co-founder and director, DreamWorks Animation, opened the annual event with a keynote address. Katzenberg announced several consumer product initiatives for the company including the continued



Jeffrey Katzenberg, DreamWorks Animation



Nicole Richie, House of Harlow 1960, and Tony Lisanti, License! Global

expansion of the DreamWorks Classics portfolio, the building of the multi-channel network
AwesomenessTV with the launch of
DreamWorksTV (a daily kid and tween website),
the debut of DreamWorks Press and the
company-wide focus on location-based
entertainment.

Celebrity and fashion icon Nicole Richie, whose brand House of Harlow 1960 has taken off in recent years, participated in The Big Interview, moderated by *License! Global's* Tony Lisanti, global editorial director.

Launched in just 2008, House of Harlow 1960 has expanded from a collection of costume jewelry to now include apparel, footwear and accessories available at major retailers and in more than 40 countries. Richie will look to expand her brand to categories such as infant/children clothing and accessories and homewares.

For today's full Licensing University schedule, turn to page 38.

## Activision Constructs More Call of Duty

Activision is expanding on its existing partnership with MEGA Brands for additional Call of Duty construction sets.

Building on the initial adult-centered construction collection launched last fall, Activision and MEGA Brands will introduce an additional 14 products from the Call of Duty property,

Duty: Ghosts."

"Call of Duty is a cultural phenomenon. To do justice to this amazing franchise, we needed to create something truly

including content from "Call of

different and special," says Vic Bertrand, chief innovation officer, MEGA Brands. "We are proud to be a part of the Call of Duty collector construction sets, this exciting premium product line that allows adult collectors and savvy builders to experience the franchise in a whole

different way."

According to Activision, the construction sets are faring well at retail. Initially launched as a line of 13 collectible products in October 2013, the sets have exceeded sales targets by 250 percent in less than six months.

#### **Breaking News**

#### Winx Club Heads to China

Rainbow Group unveiled new plans for its Winx Club brand in China, including a theme park and consumer product program.

The plans to launch the brand in China were announced as part of a special business forum between Italy and China that took place at the Great Hall of People in Beijing earlier this month.

The event, which was aimed at strengthening the cooperation and business collaboration between the two countries,

Continued on page SD4

#### **Nick Gets Fashionable**

Nickelodeon & Viacom Consumer Products has signed two new fashion deals for SpongeBob SquarePants with Beatrix Ong and Monnalisa.

Ong will create a range of luxury products and a separate core collection, set to hit retail in spring/summer 2015.

Monnalisa is planing a fashion collection for infants and girls that will be distributed internationally in more than 70 countries in Asia, the Middle East, Europe, the Americas and the U.S. The line will launch at the end of this month.





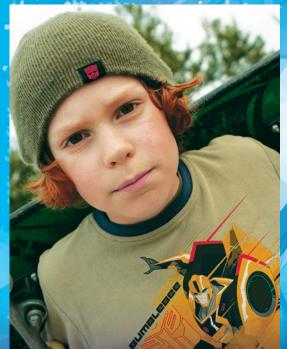
AND YOU COULD WIN AN IPAD TO READ IT ON



www.bit.ly/LGiPad

YOUR YEAR-ROUND RESOURCE







# JOIN THE REVOLUTION IN PLAY







COME VIST US AT BOOTH #F121







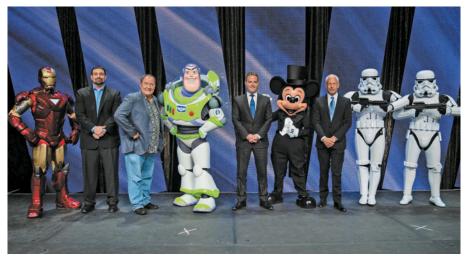






TRANSFORMERS

# **Disney Consumer Products Event**

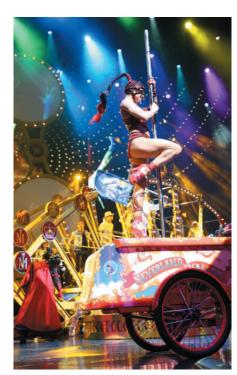


Mike Pasciullo, Marvel Studios and Television, Marvel Entertainment; John Lasseter, Pixar and Walt Disney Animation Studios; Josh Silverman, Disney Consumer Products; and Howard Roffman, Lucasfilm; with Stormtroopers, Mickey Mouse, Buzz Lightyear and Iron Man



Josh Silverman, Disney Consumer Products, with Mickey Mouse

### Saban Brands 2014 Licensee Summit



Cirque du Soleil



Jacques Methe, Cirque du Soleil Media



The Power Rangers



Tom DeLonge, Macbeth, Blink-182 and Angels & Airways, with Elie Dekel, Saban Brands



Elie Dekel, Saban Brands

# show**photos**

## **Sony PlayStation Summit**

Sony's goal for 2014 is to be, as John Regala, director, product marketing, Sony Computer Entertainment America, says, "the most desired and advocated gaming brand" in the nation.

Coming off the high of the PS4 as the No. 1 gaming brand in the U.S. and best launch in console history, Sony will transition the brand from the small screen onto store shelves with new merchandise. Working with Bioworld Europe for the "Killzone: Shadows Fall" franchise, Regala attests that "Killzone" gamers are "living the game" by wearing its line of accessories and apparel.

Gamers are no longer the reclusive type, pulling allnighters in the basement-a fact that is on Sony's radar.

"Everyone's a gamer," says John Koller, vice president, marketing, SCEA.

This year, PlayStation Network and Sony Pictures will collaborate



Mike Webster, Sony Computer Entertainment, America



John Regala, Sony Computer Entertainment, America



John Koller, Sony Computer Entertainment, America

on original programming and, in 2015, will work with Blockade Entertainment and Rainmaker Entertainment to work on its first film for its video game "Ratchet & Clank."

Sony also has a long line of classic games such as "Uncharted", "Little Big Planet" and "God of War," which Mike Webster, director, first-party games, SCEA, describes as "generationdefining content," that presents consumer product opportunity. Gran Turismo, one of the best-selling franchises in PlayStation history, has embedded itself in the real world of racing when Formula 1 signed gamer Jann Mardenborough to its Red Bull team by training with the Gran Turismo program, as well.

In February 2015, Sony PlayStation will release a new gaming property, "The Order: 1886," which takes gamers back to Victorian-era London.



Sean Gorman, Janice Ross and Carla Silva, AG Properties

# LIMA's 2014 Annual Meeting and Reception



Maura Regan, Sesame Workshop



Charles Riotto, The International Licensing Industry Merchandisers' Association (LIMA)



Cheryl Stoebenau, CAS Licensing & Marketing, and Maura Regan, Sesame Workshop

INTRODUCING

# MINI MARILYNI MARILYN MARILYN MARILYN MARI



# **Debuting at Booth #J81**

For licensing opportunities, contact: info@minimarilyn.com

@minimarilyn minimarilyn.com



# show**news**



#### editorial department

#### group publisher

Steven Ekstract **212.951.6684** sekstract@advanstar.com

#### global editorial director

Tony Lisanti 212.951.6740 tlisanti@advanstar.com

#### managing editor

Amanda Cioletti 310.857.7688 acioletti@advanstar.com

#### web editor

Nicole Davis 310.857.7689 ndavis@advanstar.com

#### art**department**

#### art director

Shawn Stigsell 218.740.6443 sstigsell@media.advanstar.com

#### senior production manager

Karen Lenzen 218.740.6371 klenzen@media.advanstar.com

#### advertisingdepartment

#### advertising manager

Sharon Weisman 212.951.6637 sweisman@advanstar.com

#### reprint marketing advisor

877-652-5295 ext. 121 / bkolb@wrightsmedia.comOutside US, UK, direct dial: 281-419-5725. Ext. 121

#### audience development director

Anne Brugman abrugman@advanstar.com

#### 🖊 A D V A N S T A R

#### chief executive officer Joe Loggia

#### chief executive officer fashion group, executive vice president

Tom Florio

#### executive vice president, chief administrative officer & chief financial officer Tom Ehardt

#### executive vice president Georgiann DeCenzo

executive vice president

Chris DeMoulin

#### executive vice president, business systems

Rebecca Evangelou

#### executive vice president, human resources

Julie Molleston

#### senior vice president Tracy Harris

#### vice president, general manager pharm/science group

#### vice president, legal

Michael Bernstein

#### vice president, media operations

Francis Heid

#### vice president, treasurer and controller

Adele Hartwick



Advanstar Communications Inc. provides certain customer contact data (such as customers' names, addresses Advantage Communications Inc. provides cream considered contact and spoul as discontiners lamine, such assess, phone numbers, and e-mail addresses to third parties who wish to promote relevant products, services, and other opportunities that may be of interest to you. If you do not want Advanstar Communications Inc. to make your contact information available to third parties for marketing purposes, simply call toll-free 866-529-2922 between the hours of 7.30 a.m. and 5 p.m. CST and a customer service representative will assist you in removing your name from Advanstar's lists. Outside the U.S., please phone 218-740-6477.

Licensel Global does not verify any claims or other information appearing in any of the advertisements contained in the publication, and cannot take responsibility for any losses or other damages incurred by readers in reliance of

# Felix Heads to DWA

One of the world's most famous cats is heading to DreamWorks Animation. DWA has acquired the classic property Felix the Cat, one of the most recognized cartoon characters of all time. Felix will fold into the DreamWorks Classics portfolio.

Since his debut in 1919, Felix has starred in more than 100 short films, three cartoon series, comics, a feature film and was the first-ever balloon to appear in the Macy's Thanksgiving Day Parade.

"Felix is one of America's greatest icons from animation history," says Michael Connolly, head of global consumer products, DreamWorks Animation. "As we approach its 100year anniversary, our plans are to make this one of the most desired tween/teen/adult fashion brands in the world."

The acquisition grants DWA rights to the entirety of the Felix cartoons, of which 260 were already in the DreamWorks Classics library.

"I felt a responsibility to Felix and my family to align myself with the biggest and best animation company in the world, DreamWorks Animation. At DreamWorks, I know Felix will get the full star treatment that he deserves and that he will be reintroduced to new generations of Felix fans," says Don Oriolo, president, Felix the Cat Productions. Oriolo's father, Joe, acquired and designed the modern Felix character.

Oriolo and his son, Mike, will continue to remain involved with the property, acting as consultants to DWA.

#### **Knockout Builds Little House**

Friendly Family Productions has named licensing agency Knockout Licensing to represent the classic Little House on the Prairie brand for product extensions in the U.S. and Canada.

"Simple joys, optimism, charm and craftsmanship are integral parts of the Little House on the Prairie brand, and we are excited to build a licensing program that celebrates this today," says Carole Postal, co-president, Knockout Licensing.

The series has been on-air for more than 40 years and is currently broadcast on the Hallmark Channel and Inspiration Network, as well as in 33 countries worldwide. The series is based on the books by author Laura Ingalls Wilder, which have sold more than 60 million copies in 100 countries.

"Little House on the Prairie is a special property that taps into our nostalgia and aspirations for a simpler life centered around family and community," says Trip Friendly, chief executive officer, Friendly Family Productions. "We decided to develop a classic lifestyle brand to celebrate the pioneering spirit of America in a beautiful, authentic way that would resonate with families and fans today."





JUNE 12, 2015

Visit us at Booth 0161

# **JLG Fashions Song Program**

Licensing agency The Joester Loria Group will represent lifestyle blogger Aimee Song for licensing.

Aimee Song is the voice behind the interior design and fashion website "Song of Style," which showcases her unique personal style, product finds and home décor inspiration.

"We are delighted to represent Aimee Song and her blog, 'Song of Style,'" says Debra Joester, president and chief executive



officer, The Joester Loria Group. "Aimee has combined her background in interior architecture and her signature relaxed chic fashion to build a huge following. We look forward to introducing the Aimee Song-branded product collections of fashion accessories and home goods."

Launched in 2008, Song of Style has amassed more than 1.4 million followers on Instagram, 248,000 Facebook fans, 55,000 followers on Pinterest and 43,000 followers on Twitter. Song, an interior designer, has already partnered with fashion houses and retailers such as Tiffany & Co., Valentino, Saks Fifth Avenue, Macy's, Gap, Seven for All Mankind, Cover Girl and Diet Coke for collaborations and marketing partnerships.

JLG will leverage Song's interior design experience to extend her brand into categories such as home products and décor. JLG will also work with Song to



develop a range of fashion products in categories such as handbags and leather

"I am thrilled to be partnering with a world-class licensing agency such as JLG," says Song. "I have always seen a full-fledged product line as part of my brand's evolution, and I am so excited to be exploring my two passions: interior design and fashion."

## WBCP, DC Entertainment Power Up Hall of Heroes

Warner Bros. Consumer Products and DC Entertainment are introducing the Superman Hall of Heroes, a gift-giving portal that allows consumers to honor their personal heroes by submitting their photo and story online.

"The Superman Hall of Heroes provides a unique opportunity for everyone to celebrate those individualscoaches, mentors, teachers, parents, friends and more-who have made a positive impact on their lives or on the lives of others," says Brad Globe, president, Warner Bros. Consumer Products.

During a ceremony in New York in May, an inaugural class of heroes, including Christopher Reeve, FDNY Fire Commissioner Salvatore Cassano, Jackie Robinson, Shaquille O'Neal and several others, became the first people inducted into the Superman Hall of Heroes. The program's gift packages range in price from \$4.99 to \$145.99 and include an induction listing and permanent listing in the Superman Hall of Heroes, as well as additional options for apparel and accessories, housewares, sports equipment and more.

A portion of the proceeds from the Superman Hall of Heroes packages amassed through Father's Day will go to The Christopher & Diana Reeve Foundation. The program will continue throughout the year with The Red Cape Crew, a community outreach initiative created to support random acts of kindness across the country.







**COMING TO THEATERS** 

**JULY 10, 2015** 

**Visit us at Booth 0161** 



Farm Heroes Saga<sup>TM</sup>
#3 Top Grossing Game App\*
20 million daily active users<sup>1</sup>
Playing over 188 million games every day

Welcome to the Kingdom.
Come visit us at Stand C-155
licensing@king.com

# Ubisoft Pushes 'Watch Dogs'

Ubisoft is showcasing several new licensing partnerships for a lineup of apparel and novelties inspired by its new game, "Watch Dogs," in which gamers play the role of vigilante and hacker Aiden Pearce.

Among the highlights are:

- Watch Dogs speaker tag sets from ASTRO Gaming for both the ASTRO A30 and A40 headsets, featuring art from the game.
- Multiple styles of Watch Dogs-inspired fashion t-shirts from Bioworld at specialty retailers such as Hot Topic and GameStop.
- The Watch Dogs capsule collection from Frank & Oak, a leading menswear brand and e-tailer, featuring items such as distressed v-neck pocket tees, printed denim shirts, waffle Henleys, black canvas pants and more.
- Watch Dogs-inspired coats, sweaters,

- caps, scarves, heavy-duty bags and iPad sleeves from musterbrand.
- Standard and collector's edition strategy guides for Watch Dogs from Prima, featuring unique cover art designed exclusively for the guide with over 30 pages of character lore and behind-thescenes details, as well as a free mobile edition of the strategy guide.
- Watch Dogs t-shirts and accessories including pin sets, iPhone cases, lanyards, wristbands and wallets from ThinkGeek.
- *The Art of Watch Dogs* from Titan Books, which showcases the developer's vision of building a living, breathing and "hackable" cityscape.
- Two Watch Dogs posters that feature character Aiden Pearce from licensee Trends, which will be available at all GameStop locations in the U.S.



## NFLPI Tackles Pop Warner Consumer Product Program

NFL Players Inc., the licensing and marketing arm of the NFL Players Association, is teaming up with Pop Warner Little Scholars, one of the country's largest and longest-running youth football organizations, for officially licensed cobranded products featuring active NFL players.

The products will include apparel and merchandise such as jerseys, trading cards, mobile game characters, toys, sporting goods and NFL player photos in their Pop Warner uniforms.

"A licensing partnership with NFL Players Inc. is a natural extension, since hundreds of active NFL players began their football careers playing Pop Warner," says Jon Butler, executive director, Pop Warner Little Scholars. "We are looking forward

to the great opportunities this relationship will offer to connect to the incredible football passion of so many fans and players alike."

"Teaming up with Pop Warner Little Scholars makes sense as we look to provide younger fans and their families with new and different ways to support their favorite players," adds Steve Scebelo, vice president, licensing and business development, NFLPI. "Our players' Pop Warner origins are significant, and we believe offering fun and distinctive co-branded products is a great way to celebrate that history."

NFLPI and Pop Warner will work collaboratively to sign co-brand licensees, both existing and new, and designate cobranded products that can be sold through



Pop Warner registration packages. All the items will feature NFLPI and Pop Warner Little Scholars logos.

More than 70 percent of the current 1,800 active NFL players competed on Pop Warner teams across the country, including current stars Peyton Manning, Richard Sherman, Andrew Luck and Colin Kaepernick.

BlueSky

# PEANUIS



by SCHUZ

ALL NEW 3-D
CGI MOVIE

**GLOBAL RELEASE FALL 2015** 





FOR A SNEAK PEEK VISIT US AT BOOTH #G141

# Touch. Feel. Connect. Share. Protect.



For licensing information please stop by booth A150 at the 2014 International Licensing Expo in Las Vegas

Contact SeaWorld Licensing at 407.721.3375 or licensing@seaworld.com

seaworld.com



# Cherokee Introduces Tony Hawk

Legendary skateboarding athlete Tony Hawk is trading in his board for solid ground at Licensing Expo to promote his signature apparel brands Tony Hawk and Hawk. Cherokee Global Brands is kicking off the global expansion of the brand, which is already exclusively licensed to Kohl's in the

Cherokee acquired the Tony Hawk franchise earlier this vear from Quicksilver.



"We are excited to have Tony join us and our partners as we expand distribution globally," adds Henry Stupp,



chief executive officer, Cherokee. "We expect Tony Hawk and Hawk signature apparel brands to achieve as much global growth and continued success as the other brands in our portfolio."

Cherokee is planning to continue its relationship with Kohl's, while also extending the Tony Hawk brands into department store and specialty channel distribution globally.

# Fox Unveils New Deals for TV and Film Properties

Fox Consumer Products is introducing new licensing programs for some of its hot television and film properties.

Guy."

"Fox Consumer Products continues to deliver broad-based licensing programs that are seeing tremendous success around the world." says Roz Nowicki, executive vice president, global sales and retail, Twentieth Century Fox Consumer Products. "Our team's Licensing Expo 2014 announcement highlights include partnership news tied to upcoming new properties such as the television series 'The Strain' and feature films Fault in our Stars and The Book of Life, with continued excitement surrounding television series 'Sons of Anarchy,' 'The Simpsons' and 'Family

Building momentum for the seventh and final season of the FX series "Sons of Anarchy" this fall, Fox is adding to the series' 60-plus licensees with a behind-the-scenes trade book from Time, Inc., comic books and graphic novels from Boom! Studios, apparel from Metal Mulisha, limited edition canvas prints from Segal Fine Art, apparel and accessories from Undergirl, apparel from Freeze, original novels from St. Martin's Press, gift books and novelty publishing from Running Press Books, board games from Gale Force Nine and action figures from Mezco Toys. Products are expected to roll out to coincide with the series finale.

Meanwhile, Fox is gearing up for the premiere of "The Strain," the network's latest drama series based on the vampire novel trilogy of the same name, with a multi-category licensing program. Partners include apparel from Fifth Sun, figures from Mezco, costumes from Spirit Halloween and books from Insight Editions.

On the big screen, Fox is promoting the October release of the animated film The Book of Life from Academy Award-winner Guillermo del Toro, with a merchandise line that includes apparel, toys, stationery and publishing in partnership with Target, Hot Topic and other major retailers. Licensing partners include apparel from Bentex, accessories from Loungefly, stationery and novelty items from Innovative Designs, toys from Funko, home products from The Northwest Co. and publishing from Simon & Schuster and Titan Books.







Licensing Expo Las Vegas

**RAINBOW Booth #R153** 

# Skechers Renews for Eyewear

Eyewear company Marcolin Group and lifestyle and performance footwear brand Skechers USA have renewed their partnership for Skechers optical frames and sunglasses.

"We are happy to announce this renewal," says Giovanni Zoppas, chief executive officer, Marcolin Group. "The solid partnership with a worldwide brand like Skechers strengthens our position in the American market and gives us further opportunities for other markets that we are now targeting."

"The eyewear business has always been key to establishing Skechers as a headto-toe brand," adds Michael Greenberg, president, Skechers. "We're excited to be extending one of our first and most successful licensing partnerships, and we look forward to growing in this market with the expanded reach of the Marcolin Group."

Inspired by the fashion-forward styling and attitude found in the Skechers brand designs, the eyewear collection for men, women, boys and girls features innovative designs and a variety of sporty elements,

including soft-touch temple trims, sculpted detailing and two-tone colorations. Multistriped acetates and matte-finished metals also accentuate the collection's overall design aesthetic.

Skechers eyewear is available at authorized e-commerce retailers, independent retailers, department stores and select Skechers retail stores throughout the U.S. and around the world.



#### 4K Media Continues to Build Buzz for Yu-Gi-Oh! Brand

4K Media is reviving its storied Yu-Gi-Oh! franchise with a series of new consumer product deals and broadcast partnerships.

On the merchandising front, 4K Media is growing the kids' brand throughout North America and international markets. The company has signed Freeze for a new collection of children's t-shirts, fashion tops and hoodies utilizing artwork from the "Yu-Gi-Oh!" animated series to target a younger fan base in the U.S. and Canada; and Gruppo Cartorama for stationery and back-to-school accessories featuring the artwork from the "Yu-Gi-Oh! ZEXAL" animated series for the territories of Italy, San Marin and Vatican City.

In the broadcasting arena, 4K Media is continuing to expand the series globally. Italy K2 will air the third season of "Yu-Gi-Oh! ZEXAL" dubbed in Italian. As part of a 3 year agreement that includes the rights for exclusive free TV and pay TV, the U.K.'s KIX will air the first two seasons of "Yu-Gi-Oh! ZEXAL." And Australia's GO Network, which currently airs the first two seasons of "Yu-Gi-Oh! ZEXAL," will now air the third season as well as all five seasons of "Yu-Gi-Oh! Classic."

"With all of these recent developments, it's clear that excitement for the Yu-Gi-Oh! brand is continuing to build around the world," says Kristen Gray, senior vice president, 4K Media. "We're expecting to make additional announcements in the year ahead, which will continue to demonstrate our commitment to the franchise and its robust resurgence."

The Yu-Gi-Oh! animated series is currently in its 13th consecutive year of broadcast in the U.S. and most major markets worldwide. The brand continues to gain young fans through the television series, its trading card game and motion picture releases





# **Sony Pairs for Brand Mash Up**

Internet meme Domo is pairing with Sony Pictures Entertainment's classic *Ghostbusters* film franchise for a consumer product line that is certain to delight pop culture fans the world over. The partnership, brokered by Big Tent Entertainment through an agreement with Sony Pictures Consumer Products, will cast Domo in a range of limited edition collectibles, apparel and plush alongside some of the beloved characters from Ghostbusters, including Slimer and the Stay Puft Marshmallow Man, as well as features some of the most recognizable scenes from the film.

"The collaboration between beloved, iconic movie franchise Ghostbusters and Millennial fan favorite Domo will provide a highly sought after product launch appealing to consumers of all ages," says Gregory Economos, senior vice president, global consumer products, Sony Pictures Entertainment.

"This mash-up bridges the generation gap between pop-culture fandom and blends two franchises that seem to share a common sensibility," says Rich Collins, president and chief executive officer, Big Tent Entertainment.

The products are slated to hit store shelves this fall.



## King Features Takes Flash Gordon to the Next Level

King Features has closed a deal with Twentieth Century Fox for new licensing agreements based on the classic Flash Gordon movie.

King Features has sealed new publishing deals with Titan Books, Dynamite Entertainment and IDW, and also secured a licensing agreement with Mondo for limited edition Flash Gordon movie poster diptych sets.

Other new products and programs include a new Flash Gordon online slot game from Zynga; and men's wallets, travel cases, iPad cases and keepsake tins, drinkware and notebooks from Portico, the U.K.-based stationery/gift company. Portico will also create greeting cards for the brand.

King Features Syndicate is a member of Hearst Entertainment and Syndication Group and is a distributor of comics, columns, puzzles and games to print and digital outlets worldwide. King Features also represents classic properties such as Popeye, Olive Oyl, Betty Boop, Beetle Bailey, Hagar the Horrible, The Phantom and Mandrake the Magician. The company continues to expand its portfolio and now represents new properties, including Brazilian pop culture artist Romero Britto.





# UNLEASH THE POWER **SOCCER IN THE AMERICAS**





**COPA AMÉRICA** Chile 2015



















wematchla.com licensing@wematchla.com



# **Discovery Serves Up Cake Boss**

Discovery Communications is cooking up a serious global expansion for its Cake Boss brand, the bakeware and home goods program based on the hit TLC reality television series, "Cake Boss," which chronicles the life of master baker Buddy Valastro and his family.

In North America, the company is rolling out new bakeware, serveware and decorating tools under its Cakeware line in partnership with Meyer Corporation, a global partner for the Cake Boss brand; as well as Cake Boss Junior, an extension of the Cakeware line designed for kids. They are also serving up new food and drink additions, including varieties of buttercream and fondant, ready-to-eat cakes and filled cupcakes in partnership with Dawn Foods, and a series of K-cup compatible coffees based on Buddy's signature desserts from Single Cup Coffee.

"Cake Boss" is heating up across the pond as well. Following its successful launch in the U.S., Discovery launched the Cake Boss



bakeware line in the U.K., with South Africa, Italy, the Middle East, Germany and Scandinavia to follow later this year. Several offerings in the publishing and home entertainment categories are already available, and stationery products are in the pipeline. An e-commerce site is also set to launch in Europe by year-end.

In the Asia Pacific region, Discovery introduced a home goods collection with more than 80 SKUs in Australia and New Zealand in partnership with Meyer Cookware Australia, and they plan to expand into China, Taiwan, Hong Kong and Singapore throughout the year.

#### ITV Powers Thunderbirds

ITV Studios Global Entertainment is giving a first look at its latest boys' action-adventure television property "Thunderbirds Are Go!" at Licensing Expo.

Produced in partnership with Pukeko Pictures and Weta Workshop, this remake of the classic 1960s TV series is set to debut in spring 2015 on ITV and CiTV in the U.K. to coincide with the brand's 50th anniversary and will introduce new cutting-edge filming techniques that combine CGI animation with live action.

"There is a huge affection for this much-loved brand in the U.K. where it is a national treasure, and there are also many exciting themes and characters that will chime with global audiences tuning in for the first time. The series premiere will be supported by one of our biggest ever marketing and retail campaigns, and we look forward to showcasing a wide array of licensing opportunities," says Trudi Hayward, senior vice president and head of global merchandising, ITVS GE.

ITVS GE is supporting the international roll out of "Thunderbirds" with an extensive marketing campaign, retail promotions, digital initiatives, new product partnerships, events and live shows. Vivid Imaginations is already on board as master toy licensee, with additional partners to be announced soon.

#### **ZAG** Hires on Execs

Entertainment firm ZAG is expanding its U.S. operations this summer with the opening of a new 40,000-square-foot entertainment studio in Glendale, Calif. Ahead of the new facility's launch, ZAG is teaming with global entertainment brand executives Andre Lake Mayer and Jared Wolfson to drive the development of long-term, multi-category brands.

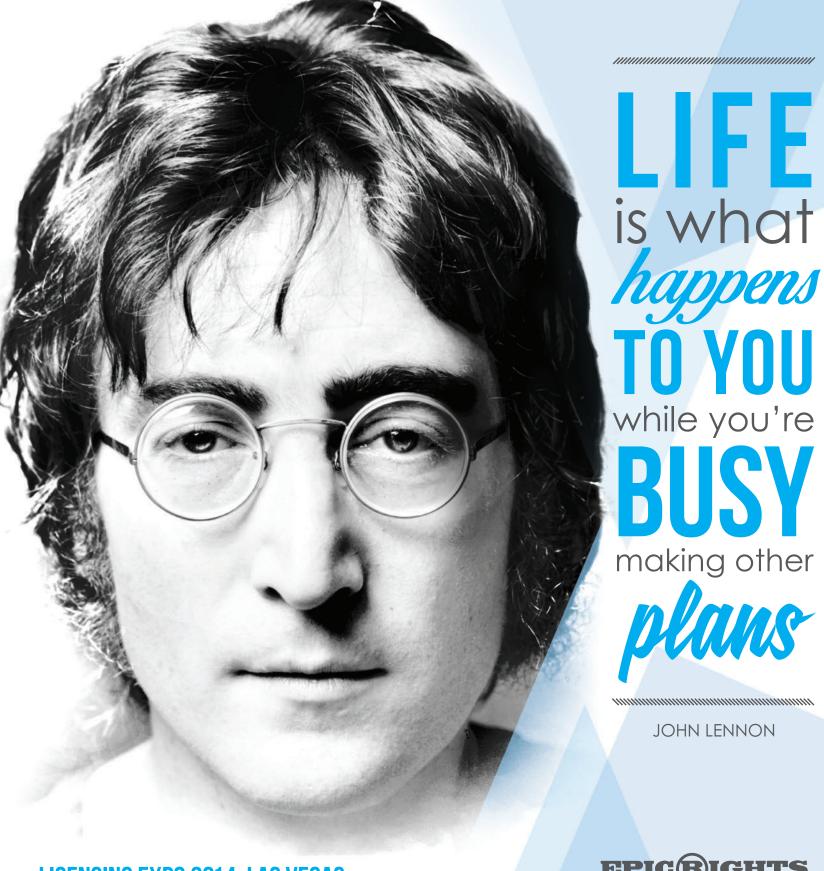
"Collectively, they bring a vast depth of knowledge and creativity within our industry," says Jeremy Zag, founder, ZAG Entertainment. "Their expertise will be invaluable as we define and expand our portfolio of properties and build this exciting endeavor of ZAG for the next generation of kids."

The new facility will accommodate the pre- and postproduction creative and executive teams for the company's feature film and TV divisions, including animation and live action productions.

Since the company partnered with Jacqueline Tordjman to create its animation division, ZAGToon, it has seen international growth with offices in Paris, Brussels, Seoul and Tokyo, and has produced and sold more than 100 half-hours of CGI animation programming into more than 150 markets worldwide.

ZAG is also partnering with Man of Action Entertainment, in collaboration with its in-house European creative team to develop several original properties.

ZAG is debuting four new and original properties at Licensing Expo including Ladybug, Ghostforce, Superstar and Powearth.



**LICENSING EXPO 2014, LAS VEGAS** SHELL SEEKER ROOM B (one level below show floor)

EPICRIGHTS

WWW.EPICRIGHTS.COM

**JULI BOYLAN-RIDDLES** EVP GLOBAL STRATEGIC PARTNERSHIPS JULI@EPICRIGHTS.COM

**LISA STREFF SVP LICENSING** LISA@EPICRIGHTS.COM















Connecting Fans to Brands Everywhere, Everyday!

# **Rovio Flies High with Angry Birds**

In anticipation of *The Angry Birds* movie coming in 2016, Rovio Entertainment is amping up the Angry Birds franchise with its efforts anchored around the release of the brand's latest app game, "Angry Birds Stella," this fall.

In support of the app's release in September, Rovio is expanding the Angry Birds universe across games, consumer products, publishing and animations.

"Angry Birds Stella" will introduce fans to new characters, settings and adventures that will be reflected in the licensing program, which includes Evy of California for fashion tops, skirts and leggings; as well as J. Franco, Commonwealth, Simply Natural and Accessory Innovations for products that incorporate the brand

message of "dare to be yourself." Stella character diaries and scrapbook activity books are also launching this fall.

In addition, Rovio is collaborating with Hasbro for Angry Birds Stella Telepods, a gaming platform that allow kids to integrate physical and digital play by transporting character figures into the game using their smart devices and unlocking exclusive content.

"Angry Birds Stella and the bold new flock of birds will delight our fans with their inspiring adventures and will be introduced globally through amazing products," says Naz Cuevas, senior vice president, global consumer products licensing, Rovio. "We're thrilled to be working with top partners who understand



and celebrate our brand values, as we continue to offer ways for our fans to bridge the physical and digital worlds in a meaningful and fun way."

A spinoff of the "Angry Birds Toons" television series starring Stella and her feathered friends is slated to premiere in November in conjunction with the release of the game.

#### Nerd Corps Pushes Slugterra

Nerd Corps Entertainment is continuing to pump up its boys' action property Slugterra.

The company, who has just signed Slugterra's 50th licensee, is unleashing a slew of new consumer products



this year including apparel, backpacks, bags, notebooks, pajamas, snacks, watches and water canteens. In the U.S., Jakks Pacific is growing its Slugterra toy line with new collectible slug figures at Kmart and Meijer, with more products to follow later this year; while in Canada, Jakks is rolling out plush and flinger figures at Target. Abroad, Panini is extending its trading card rights from Brazil to include France, Portugal and Spain; and licensees in Latin America have signed on for apparel, housewares, stationery, cosmetics and party goods in multiple countries.

Nerd Corps is also adding three movies to its roster. The first movie, Ghoul from Beyond, premiered on Disney XD Canada this spring; and the second movie, Return of the Elementals, will bring Slugterra to the big screen for the first time, debuting on select U.S. screens in August. The third movie is in the pipeline for this fall.

#### **Dumb Ways to Die Hits Market**

Evolution has announced that the "adorably macabre" Dumb Ways to Die plush line from U.S.



toy licensee Commonwealth Toys and Novelty is now available for purchase at specialty retailers Hot Topic and FYE.

The plush launch is being supported with in-app push notifications. Metro Trains Melbourne is releasing additional short-form animation on the DWTD YouTube channel throughout the year, as well. The channel has now amassed nearly 100 million views since launch, according to Evolution.

Underground Toys and Licensing Essentials are slated to distribute the plush line in the U.K., Australia and New Zealand, respectively.

Evolution is adding additional licensees to the brand in categories including apparel, accessories and stationery.

In addition, a new iOS and Android app will be released on a worldwide basis beginning in Q4, which will provide much deeper game play and in-app purchases, extending the global reach of the franchise.

A consumer teaser campaign will begin rolling out in late September.

One of America's most beloved properties ...now available for *licensing* 

# LITTLE HOUSE ON THE PRAIRIE®



For the full story, contact:

Knockout Licensing
Carole Postal or Tamra Knepfer
info@knockoutlicensing.com
knockoutlicensing.com
(212) 947-5958



Park your wagon at:

Booth #F-81 Licensing Expo 2014



LITTLE HOUSE ON THE PRAIRE, and associated character names and trademarks are owned and licensed by Friendly Family Productions, LLC. All rights reserved. © 2014 Friendly Family Productions, LLC.

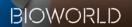
# VISIT US AT BOOTH B121

FOR LICENSING AND MERCHANDISING OPPORTUNITIES CONTACT:

North America, South America ConsumerProductsNCSA@ubisoft.com

Europe, Middle East, Asia EmeaConsumerProducts@ubisoft.com

# Rabbiasion













**ABRAMS** 



# ASSASSINS



Licencing Partners Include:











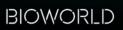












Leg Avenue:



# Blogger Dresses Club Monaco

Founder and blogger of popular lifestyle website Cupcakes and Cashmere, Emily Schuman, has teamed up with fashion brand Club Monaco for a capsule collection, which hit retailers in May. The deal was brokered by Brand Central, the exclusive licensing agency for Cupcakes and Cashmere.

Known for her eclectic, down-to-earth style with a nod to practicality and affordable luxury, Schuman's taste and lifestyle create a perfect synergy with Club Monaco, a brand known for fusing real-world street style with high-fashion trends. Through her blog, Schuman has become a voice for today's generation on culture, fashion and living, much the way Club Monaco has combined these pillars through its online portal, Culture Club and its downtown lifestyle flagship.

"We see a true creative connection with Emily, and working with her has been a collaboration in every sense of the word," says Caroline Belhumeur, lead women's designer for Club Monaco. "Emily has an eye for fashion, yet isn't afraid to put her own spin on things and offer up her personal style, which in essence is what has made her blog so successful."

"My collection for Club Monaco embodies everything that Cupcakes and Cashmere is about," says Schuman. "These are

lifestyle pieces that are simple, understated and as functional as they are fashionable. Clothing should contribute to one's lifestyle, not dictate



**BRAND CENTRAL** 

it, and these pieces will effortlessly fit into every woman's wardrobe."

The collection features easy, tailored basics such as white button-down shirts, floral dresses, pencil skirts and modinspired sheaths, all updated for the modern woman who is on top of the trends but also enjoys classic pieces.

# Garfield Dips His Paws into Food and Candy

Garfield licensor Paws, Inc. is expanding the character's love for eating with promotional partners in the food and candy spaces.

Paws has recently added several candy partners including Good Link Trading for gummies, jellies and biscuits; Sweet N Fun for novelty candies; Megatoy for seasonal gift baskets; Innovative Candy Concepts for Too Tarts spray and liquid candy; Kidsmania for candy and toys; and MSRF for candy dispensers, tins, cocoa sets and tower gift packs.

Building on the success of past QSR promotions with McDonald's in China and Quick in France, Wendy's



International is launching a kids' promotion this summer featuring assets from "The Garfield Show" in premiums including stickers and 3D glasses, and KFC will "Go Go Garfield" with their promo.

## Polaris Drives Indian, Victory into Expo

American motorcycle brands Indian Motorcycle and Victory Motorcycles will debut at Licensing Expo this year.

The brands will showcase alongside parent company Polaris Industries, one of the leading powersport manufacturing companies.

Polaris is seeking to expand the brands' product categories and is looking for premium quality partners that deliver on the same quality products that fans of the brands have come to know and expect.

Indian Motorcycle is one of America's original motorbike companies. It was founded in 1901 and has gone on to become one of the nation's most legendary brands.

Victory Motorcycle began production of its vehicles in 1998, and is a U.S.-based brand.

Polaris owns both brands.

Also under the Polaris brand banner are Polaris Ranger, RZR and various high-quality off-road vehicles, all-terrain vehicles, snowmobiles, motorcycles and on-road electric/hybrid powered vehicles. Additionally, Polaris continues to invest in the global onroad small electric/hybrid-powered vehicle industry with Global Electric Motorcars, Goupil Industrie and internally developed vehicles. Polaris enhances the riding experience with a complete line of Polaris and KLIM-branded apparel and Polaris accessories and parts.



# **Global Icons Pumps Up Brands**

Brand licensing agency Global Icons has signed on to exclusively represent the IronMan Triathlon, the largest endurance sports platform in the world. Together the companies will enhance IronMan with new health, wellness and lifestyle products across a range of categories catering to both professional athletes and people of all ages interested in fitness. Global Icons will also advance the mission of IronKids by aligning with a to-beannounced national retailer to host events and create products in the youth apparel, accessories, food and beverage and fitness equipment categories.

Meanwhile, Global Icons is extending the reach of Ford beyond automobiles. As part of the 50th anniversary celebration of the Ford Mustang, nail care brand OPI will mark the milestone with a limited edition nail lacquer collection capturing the spirit, passion and excitement of Ford Mustang set to hit U.S. stores in July. Lucky Brand will add to their Ford line of all-American vintage-inspired tees for men, women and kids with new styles



0.P·I

this summer, and Nine HK's line of "Built Ford Tough" hand and power tools is going strong after a successful launch last year. In addition, Ford will expand its branded retail environments from J.T. Network in China.

Global Icons is also focusing on brand extensions for its other top properties, including BMW, Crock-Pot and MINI.



The Licensing Company's product assortment makes your house a home.

We extend the reach of our client's brands by making their products fulfilling, engaging and desirable in the hearts and minds of consumers.

+Visit us at booth #G91



NEW YORK I LONDON I PARIS I MUNICH I SHANGHAI I TOKYO I DETROIT

Phone: +1 (212) 413-0880 www.thelicensingcompany.com E: vegas@thelicensingcompany.com

## FROM 22ND CENTURY JAPAN TO 215T GENTURY GMERICAL



## licensinguniversity

#### **WEDNESDAY, JUNE 18**

Like, Link, Follow Me: Making Sure Licensor and Licensee are on the Same Social Media Page

#### 8 a.m.-9:15 a.m., Tradewinds F

The promise of social media is fantastic-engaging exposure for products and brands that fosters the kind of relationship with consumers that any marketer craves. But in a licensing relationship, who owns that relationship, and how can you make sure that licensor and licensee are on the same wavelength about the message? A variety of stakeholders will give their thoughts.

Moderator: Steven Weinberg, founder, Holmes Weinberg PC. Presenters: Elise Contarsy, vice president, brand licensing, Meredith Corporation; David Favela, manager, business development and licensing, Hewlett Packard: Alan Kravetz. president and chief operating officer, Leveraged Marketing Corporation of America (LMCA); and Pooneh Mohajer, chief executive officer and co-founder, tokidoki.

#### **Basics of Art Licensing** 8 a.m.-9:15 a.m., Islander E

This seminar will give attendees an introduction to the very specific challenges faced by those entering the art licensing business, including what you need to know about working with potential licensees, an explanation of how retailers work. how to get a handle on the competitive landscape and an understanding of the roles of the various players. Moderator: Joanne Olds, president, The Buffalo Works. Speakers: Lynette Jennings, Lynette Jennings Design; Diane Carnevale Jones, owner, Carnevale Jones Group; and Dave Koehser, attorney.

#### What to do When Things Go Wrong 9:45 a.m.-11 a.m., Islander E

What do you do when things don't work as planned? This session will provide an essential update on topics people rarely talk about-best practices and lessons learned for handling the unexpected. It will help licensing professionals (licensors, licensees, agents and others) understand how to handle licensing challenges and, more importantly, how to recover from them. It will discuss such areas as bad relationships with partners, bankruptcy, what to do when a licensor or licensee gets sold, recalls, unapproved submissions, embarrassment from celebrity spokespersons and more.

Moderator: Stephen Reily, managing director/chairman/ general counsel, IMC Licensing. Presenters: Neena Gordon, president, N Gordon Company; David Harkins, associate director, retail business development, Boy Scouts of America (National Council); Kara McCarthy, director of partnerships, licensing and business development, Clorox Company; and Ellen Slicklen, vice president, global licensing, Connair/

#### Winning Retail Presentation Strategies 9:45 a.m.-11 a.m., Tradewinds F

Great retail presentations require thought and planning. This session will provide insights and practical advice from retail, sales and analysts. By providing techniques to help you be better prepared, you will have greater opportunities for

Moderator: Leigh Ann Schwarzkopf, principal, Project Partners Network. Speakers: Mitchell Stevenson, president, Formula Brands; and Michael Connolly, head of global consumer products, DreamWorks Animation.

### Category Focus: Food Licensing-Lots to

#### 11:30 a.m.-12:45 p.m., Tradewinds F

Learn the multiple perspectives about the unique dynamics of Food Licensing as a food manufacturer, agency representative and licensor answer questions during an interactive panel about this growing segment in the licensing world. Panelists will discuss the trends, challenges and opportunities of food licensing. Moderator: Susie Frausto, Jel-Sert. Speakers: Gus Valen, founder and chief executive officer, The Valen Group; and Megan May, brand licensing manager, Dr Pepper Snapple Group.

#### What's a Celebrity Worth? 11:30 a.m.-12:45 p.m., Islander E

The right of publicity that gives rise to endorsements and celebrity branding at all levels differs from other types of licensing in several ways. A celebrity's brand or right of publicity can grow exponentially as the celebrity develops and enhances his or her image. The panelists will discuss how to place a value on these rights throughout various contexts in the licensing industry.

Moderator: Weston Anson, chairman, Consor. Speakers: Larry W. McFarland, partner, Kilpatrick Townsend; and Robert Strand, vice president, licensing, IMG WPP Partnership

#### Anatomy of a Licensing Agreement 1:15 p.m.-2:30 p.m., Tradewinds F

A clause-by-clause discussion of a typical merchandising license agreement, with an explanation for the purpose of each clause and suggested negotiation points for both licensors and licensees. Be prepared for active class participation. Presenter: Greg Battersby, principal, Battersby Law Group.

#### **Royalty Audit and Contract Compliance:** What You Need to Know

#### 1:15 p.m.-2:30 p.m., Islander E

This session will include a detailed look at the importance of the royalty audit, how to implement and monitor a program and key areas of focus and findings for all stages from contract negotiation and new to large companies with numerous

Moderator: Ilan Haimoff, principal, Green Jasson Hanks. Speakers: Todd Katzenstein, head of finance, DreamWorks Animation Consumer Products; and Scott Rosenbaum, expert counsel of business and legal affairs, Mattel.

#### **Reinforcing Brand Equity with Consumers: Case Studies from the Home and Housewares** Industry

#### 3 p.m.-4:15 p.m., Tradewinds F

Through thought provoking case studies, the panelists will explore and explain how smart brand extensions increase and leverage brand equity. Understanding the consumer is key and brand extensions need to make sense to your target demographic. The panelists will share how they have managed brand extension programs in the home and housewares market through continuous product innovation and retail

Moderator: Warren Shoulberg, editorial director, Home & Textiles Today and Gifts & Decorative Accessories. Speakers: Gayle A. Jones, head of licensing, The Procter & Gamble Company; and Sergei Kuharsky, general manager, new business, food category, Scripps Networks Interactive.

#### Strategic Brand Management: What's Next for Brands?

#### 3 p.m.-4:15 p.m., Islander E

Your properties are dynamic, robust and the corresponding licensing initiatives net substantial profits. Your brand recognition in the consumer marketplace is strong and your product appears in a wide variety of product categories. Where do you go next? How do you take your brand to the next level? This seminar will address the strategic components necessary to expand existing programs and create new sub-properties to reach new demographics of consumers through a calculated approach that is customizable to brand goals and growth projections.

Presenter: Rob Striar, M Style Marketing.

#### **THURSDAY, JUNE 19**

#### **Advanced Licensing Strategies** 9 a.m.-10:15 a.m., Tradewinds F

Building upon the Beginner Licensing Basics class, this seminar will explore some of the different strategies utilized by licensors, licensees and retailers to grow their businesses. It will explore some of the current trends and discuss why some of the old licensing strategies are not very effective today. It will explore the new retail landscape and new methods to maximize your licensing programs. It will also look at best practices in licensing strategies from some of the leading companies in the licensing industry. The expert panel will discuss their own strategic approach to licensing and share many ideas that are sure to make your licensing endeavors more lucrative. Moderator: Stuart Seltzer, president, Seltzer Licensing. Speakers: Mario DiFalco, director of innovation, Del Monte Foods; Greg Goldstein, president and chief operating officer, IDW Publishing; and Glenn Neilson, director of marketing, The Scotts-Miracle Gro Company

#### Reaching the YouTube Generation: How **New Digital Companies are Uniting Content Creators, Brands and Consumers** 10:45 a.m.-12 p.m., Tradewinds F

With the proliferation of entertainment available on the web, companies are emerging to act as aggregators of this diverse content. They are empowering digital content creators and connecting brands with creators via advertising. They are at the forefront of the entertainment revolution, achieving tens of billions of views per month. Through case studies, anecdotes and questions from the floor, you will hear directly from these companies and learn what this means for the licensing industry in 2014 and beyond.

Moderator: Brent Weinstein, head of digital media, United Talent Agency. Speakers: James Fielding, global head of consumer products and retail, AwesomenessTV; and Andrew Graham, senior talent manager, Fullscreen.

#### How to Maximize the Effectiveness of Your Intellectual Property Through Promotions 10:45 a.m.-12 p.m., Islander E

A look at examples of effective use of IP for increasing revenues and the effective use of promotions as an overlay for increasing the effectiveness of a license. For licensees, how to get the most from the licensor, and for licensors, how the get the most royalties from a licensee.

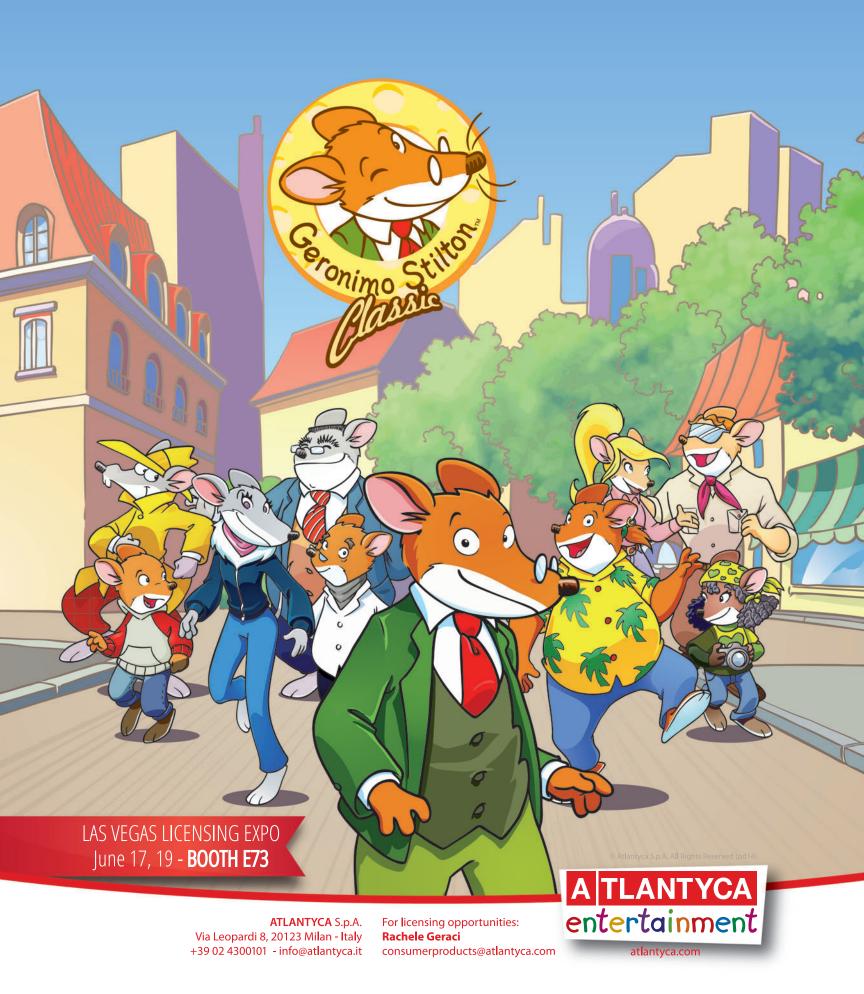
Moderator: Russell Brown, president, licensing, promotions and ad sales. Valiant Entertainment, Speaker: Susan Miller, founding partner, Bolder Media, Cupcake Digital, Mixed Media





## exhibitor list

CALIDICOLIS			
COMPANY NAME BO	0TH#	COMPANY NAME	B00TH#
1000 Cranes, LLC	U185	Bravado International Group	P191
24IP Law Group	C47	Brazilian Brands	D161; E161
41 Entertainment LLC	A130	Bren Bataclan	H31
4K Media Inc.	S171	Brentwood Licensing LLC	G50
4Licensing Corporation	M192	Bromelia Productions	D161; E161
A Mate Inc.	J141	Buffalo Works	E41
Aardman Animations	T173	Bulldog Licensing Inc.	V181
Aaron Childs	F12	BuyEnlarge.com	U173
	; E161	CAPCOM	Z14
Accu-Track by Credit & Financial Services Inc.	•	Carner, Newmark & Cohen /	217
ACF Group	L24	1-800-THE-BOSS	V190
ACF Group	X191	Carte Blanche Group	Z10
Act III Licensing, LLC	D91	Cartoon Network Enterprises	D121
Activision	R161	Catalyst Brands Group	K190
Admiral Sports	K101	CBS Consumer Products	C121
AG Properties	N153	Cepia LLC	Q161
•	E24	Changzhou Zidi Bag Co., Ltd	X172
Alchemy Licensing All Art Licensing	D30	Cheezytoons	E25
All-American Licensing & Management Group		Cherokee, Inc.	J91
y y '		China Academy Of Art,The Dunpin	R181
American Express Open	C34	Choirock Contents Factory Co., LTD.	J153
Anaglyph Sculpture, Inc.	C164	Chungnam Culture Technology Industr	
Armode Communication Co., Ltd	J141	Agency	J141; J153
Arsenal Football Club	G43	Cisco Sales Corp.	F40
Art & Design Resource Center	D30	CJ E&M Corporation	J153
Art & Science International	A33	CleaRush Prints Inc	B40
Art Ask Agency	B85	CMG Worldwide	C71
Art House Co., Ltd	J141	Coca-Cola	G71
Art in Effect	H24	COMPLICES SA	L71
Art in the Baking	F42	Conde Nast	C91
Art Makers International, Inc AMI!	G33	Coosy	V185
Artestar	F46	CopCorp Licensing/ Knockout Licensir	ng F81
Artgame	F53	Counterpoint Systems, Inc.	F131
ArtMoose	D30	Crayola	Z9
Asiana Licensing Inc.	J141	Creata	Z4; Z5
ASPCA	D51	Creative Licensing Corporation	C130
Aspen Comics	N196	Creative Minds Design Studio	H10
ASTERIX, les Editions Albert René	M153	Crocs	L32
Atlantyca Entertainment	E73	Crowded Teeth	A49
Aurora World Corp.	J141	Crown Creative Co., Ltd.	C131
Authentic Brands Group	J81	Crypton Future Media, Inc.	T183
Automobili Lamborghini S.p.A	D45	crzone	J141
Avanti Press, Inc.	H51	CTI Solutions, Inc	Z3
B.B. McBee	F16	Curtis Licensing	L161
BBC Worldwide	0141	d-rights Inc.	C131
Beanstalk/Blueprint/Tinderbox	G101	D. Parks and Associates LLC / Art-Licens	sing.com D25
Beijing Dream Castle Culture Co., Ltd	R181	Daewon Media Co., Ltd.	J141; J153
Belly Wear & more Convertible Swimwear	K12	DANCONIA STUDIOS	V182
Bentley Licensing Group	D24	Dang Chicks, LLC	L37
Benton Arts	C160	Dark Horse Comics	C130
Beverly Hills Polo Club International	J45	DeLiso, Sophie la girafe	B143
Big Tent Entertainment	G153	Dentsu Entertainment USA, Inc	Z7
Billboard & The Hollywood Reporter	D61	Dependable Solutions, Inc.	0181
Blaylock Originals Inc.	H32	Design Plus	E81
Blue Trellis	G31	DGAtees, Inc.	D38
Bo Bunny Press	D22	DHX Media	E141
Boy Scouts of America	F71	Dimensional Branding	C50
Brand Central LLC	D81	Discovery Consumer Products	Q191
Brand Liaison, The	J33	Disney Consumer Products	
Brandgenuity, LLC	A111	South Pacific & Islan	der Ballroom



# MAD<sup>®</sup> BS

would mou same						
Licensing Expo is held at the						
Mandalay Convention						
110 01						
Center, a premier location						
near the						
A PLACE						
Strip that boasts two luxury						
,						
as well as						
PLURAL NOUN						
ADJECTIVE casinos and live						
shows. One of the most						
opular shows – Cirque du						
TYPE OF FOOD (PLURAL) tribute to the musical genius of						
and features PERSON IN ROOM						
energetic aerial tricks,						
ADJECTIVE						
acrobatic feats, and hip hop						
VERB ENDING IN "ING". You'll also						
want to stop by Eye Candy						
to throw back a few glasses of						
with important						
TYPE OF LIQUID						
industry						

Share pictures of your Filled in Mad Libs with @LicensingExpo using #VegasMadLibs on Twitter.

PLURAL NOUN

## And be sure to stop bu the

## exhibitor list

CALIIDICOLI			
COMPANY NAME	B00TH#	COMPANY NAME	B00TH#
Dissero Brands Ltd.	A52	HCA	G20
Doodle Jump	S191	HDMOTION	J141
Dorna Sports	D75	Heat Licensing	M174
Dr. Krinkles	F172	HEXBUG	E47
Dr. Seuss Enterprises, L.P.	A161	Hi-5 World	U181
Dracco	D160	High Q	C32
Dreamworks Animation	\$151	High Times Magazine	C42
drizzle studios!	E21	Highlights for Children Licensing, LLC	E61
DSA / ONSIA	F41	HLL Design / Hoodsbee	L190
Ducati Motor Holding S.p.a.	G51	Homieshop, LLC	D40
Dunmire Esneault Contemporary Design		Hong Kong Trade Development Council	
EarthArt International	G21	House of Harlow 1960	K51
Electronic Arts	D151	Howard Robinson & Associates	G34
Elite Animation Sdn. Bhd.	V184	Huevocartoon	B141
Elite Mobile	V164 E60	I.M.P.S s.a	
	E71		J161
Ellen Crimi-Trent, Inc.		ICONIX CO., LTD IMG Worldwide Inc	J141 H41
Endemol	N191		
Entertainment One	F161	Inoochi	N194
Entrepreneur Media Inc.	B51	Interasia / Longboard	J21
EP GRUPO	D161; E161	International Brand Management and Li	5
Epic Rights	M147	International Play Company	C40
Evolution	R171	Inventor Process	B46
Exley Publications Ltd.	A31	iQ License	G61
EYESCREAM STUDIO	J141; J153	ITV Studios Global Entertainment	A121
Feld Entertainment	L141	J. Pierce	J11
Felix the Cat	R200	JAST Company Limited	B131
Fico	D161; E161	JENNY FOSTER	C35A
FIEC America LLC	U175	Jewel Branding & Licensing, Inc.	A50
Fire Flies Entertainment, LLC	U195	Jim Henson Company, The	Q181
Firefly Brand Management	F171	JIVAG0	L33
Forward Exhibition Co., Ltd.	R181	JM Animation Co., Ltd.	J141
FremantleMedia	\$181	Joester Loria Group, The	C111
Frida Kahlo	A145	Josephine Kimberling LLC	E18
From Frank	B32	Joy Tashjian Marketing Group, LLC	Q153
Fujian Ziyan Animation Technology Co	, Ltd. U175	JPatton	E91
Fulanitos	D141	JQ Licensing	D21
FunInvent B.V.	B163	jupey krusho	F14
G&F Co., Ltd	Y170	Kasmanas	D161; E161
Gamemasters Comic	M193	Kathleen Francour Art & Licensing	G25
Garfield/Paws, Inc.	K181	kathy ireland Worldwide	L91
Gelsinger Licensing Group Inc	F35	Kayford Holdings Limited	X181
Genius Brand International	Z8	Kayomi Harai	E28
Get Down Art	C21	KBSN	J141
Giordano Studios, LLC	D34	Kellee Art Design Studio LTD	J10
GirlNation	G32	Kelly Richardson Images	D10
Global Icons	G81	Khristian A Howell Color + Pattern	G26
Global Merchandising Services	A100	Kim's Licensing Co., Ltd.	J141
Global Pursuit Co., Ltd	G171	King Features	D111
Glory Innovations, Inc.	E171	Knotty Tree Press	G12
Golf Fashion	W183	KOCCA (Korea Creative Content Agency)	J141; J153
GP Deva Pull-Zen International Inc.	A101	Kratt Brothers Company Ltd	P171
Grani & Partners Spa	U193	Language of Flowers	F52
Green Kids Club	F70	Lately Lily	G60
Grimm	J24	Laura Alison (R)	K16
Grumpy Cat Limited	P201	Laura Seeley Studio	J20
Guide to the Licensing World	F50	Lemur Licensing	D101
Hallmark Licensing	Z12	License Apparel Group	X184
Harvest Time Partners	B34	LicenseConnect.com	J121
Hasbro Global Licensing & Publishing	F121	Licensing Group Ltd, The	M145



## exhibitor**list**

COMPANY NAME	B00TH#	COMPANY NAME	B00TH#	COMPANY NAME	B00TH#	COMPANY NAME	B00TH#
Licensing Letter, The	B132	NumbersAlive!	C165	I SANTA MANIA	L175	The Real Tooth Fairies	C166
Licensing Liaison	E31	Octane5	E111	Scholastic Media	L153	Thomas Kinkade Company	
Licensing Management Intl	E50	oju-Africa Ltd	B44	Scott Christensen Seascapes		Timree	F31
Licensing Works!	F111	Old Guys Rule	L25	SEAN Pictures, Inc.	J141	TL Invention & US Group,	Inc. V191
Lifestyle Licensing Internati		OpSec Security Inc	M181	SeaWorld Parks &		Toei Animation Co Ltd	A133
Lily Lemon Blossom	F18	Out Fit 7	J171	Entertainment	A150	Toon Studio of Beverly Hil	
LilyAnn-Beyonde	U170	Out of the Blue Enterprises	P171	SEC FASHION BRAND		The	D131
LIMA	C75	PAN AM	A41	MANAGEMENT & CONSULATION GROUP	R181	Top Gun	J25
LIMA Japan	C131	Paramount Pictures	S141	SEGA of America	Q200	Topps Company, Inc., The	F181
LIMA Members Lounge	A21	Patrou	C12	Seltzer Licensing Group	C54	Totemic Universal, LLC	F45
Lionsgate Entertainment	C151	Patterson International	F32	Sentai Filmworks LLC	V172	Tottenham Hotspur	
Lisa Frank Inc.	Z6	PBS KIDS	P171	Sequential Brands	J61	Football Club	H42
Lisa Marks Associates, Inc.		Peanuts Worldwide	G141	Sesame Workshop	Q171	•	D161; E161
(LMA)	H51	Penguin Group (USA)	A155	Sharpe Company	A83	TUBA n Co., Ltd.	E151
Live Family Live Happy	F33	PGS Entertainment	D146	Shell	A60; A80	TV Pinguim	D161; E161
Live Nation Merchandise	G161	Phil Marden Design	E14	ShiningHub.com	W181	Twentieth Century Fox	0151. 0141
LMCA	F101	Pink Chillies	W170	Show Creators Inc	M184		0151; P141
LoCoco Licensing	L145	Pink Light Studio	A51	Silverfish Press	H20	Ty Inc.	N181
lovethislife	A45	Plain Lazy (holdings) ltd	K21	Skechers USA Inc.	B111; B91	•	D161; E161
Lowe Wail Studios	D16	Pokémon Company Int'l, The	S200	Snowman Enterprises Limite	•	U Koala Bag	L14
Ludorum Plc	G131	Polaris Industries	A71	So Pretty Couture	K10	Ubisoft Entertainment	B121
Magnet Reps	G30	Pop the Balloon	E16	Sony Computer Entertainme	nt	Uglydoll/Pretty Ugly LLC	H171
Magnetarz	U182	PopStar Club, Inc. / The Bea		America	C141	United ERP, LLC	M170
Manufacturer.com	W191	Girls	K41	Sony Pictures Consumer	NI3 ( 3	United Inventors Associati	ion W184
Maria Scrivan	F10	PPI Worldwide	F141	Products	N161	Universal Partnerships & Licensing	0161
Mars Retail Group	Z11	Precious Moments, Inc.	A91	Source Interlink Media	M185	UPS	F63
Masha and the Bear LTD.	H181	Premium Toys Ltd. Put Me In the Story	U180 E51	SPORTS AFIELD	C48	Urban By DS	J41
Mattel, Inc.	Q131	Quadrant Licensing Manager		Storaro Collection	C33	Virtual Images	H22
Maui and Sons	J27	Consulting Co. Ltd.	R181	Story Posters	D14	VIZ Media, LLC / DORAE	
Mauricio De Sousa Produco Ltda A141; D	es 161; E161	Quanzhou Dahe Metal Packi	ng	Striker Entertainment	C155	Von Dutch Originals	L81
Maya Studio	D141	Products Co., LTD	X173	Studio 100 International BV	L193 D170	VOOZ CO., LTD	J141
Members Only	L44	Quanzhou Epoch Travelling	V174	Stupid Factory Studios SubAqua Photographics	C23	*	C14
Mercis by	K171	Goods Co., Ltd	X174	Subway Surfers	H180	Wallant Design Warner Bros. Consumer	014
Meredith Brand Licensing	C101	Quanzhou Hongsheng Light Industry Co., Ltd.	X176	Summit Design	л180 J141	Products	N133
MerryMakers, Inc.	C161	QUANZHOU NEW HUNTER		SUNRIGHTS INC	C131	WeMatch - Copa America	H40
Messenger 841 Project	L16	& LUGGAGE (LIGHT INDUS	STRY	Surfin' Sam Company, Inc.	U172	WGBH	P171
Metis Group, The	F72	PRODUCT) CO.,LTD.	X175	Suzanne Cruise Creative Ser		White Wing Co., Ltd.	N184
MGA Entertainment	P161	Rabinky Art	C18	Inc.	J26	Wiki-License	D41
MGL Licensing	E32	Race Motorsports Marketing	•	Suzy's Zoo	E75	Wild Apple Licensing	D31
MHS Licensing	E33	Radio Days	M171	Synergy Licensing	J33a	Wild Wings Licensing	D33
Mind Candy	B151	Ragnarama	C46	Synergy Media Inc.	J141	Wildflower Group LLC	C81
Miner Works of Art	D12	Rainbow	R153	T-Link Inspiration LTD	X185	Withit Licensing Ltd	F74
Mormaii D	161; E161	Redibra DI Rediks Graphics	161; E161	Tacky People	E12	World Art Group	D20
Moxie & Company	A151	· ·	J141	Tact Communications, Inc.	C131	World Editors / Piegrande	
mrpuppy.com	B48	Redrover Co., Ltd. Richmond Management	J141	Tails of Whimsy	H33	WowWee, USA Inc.	A35
Museum of Pop Culture	E10	Group Inc. (RMG)	M153	Taiwan Design Center	P181	WWE	M161
MyBrandEmail	U184	RINEKWALL	C31	Tamagotchi	0193	Xiamen Domoko Animatio	
MyMediabox, a Jonas Softw	/are	Rise Group Co., Ltd	X170	Team Image	L191	Co., Ltd.	U175
USA, Inc.	P180	Robo Roku	G10	Technimark	X180	Xiamen L&C Int'l Exhibiti	on
	161; E161	ROI VISUAL CO., LTD	J153	Televisa Consumer Products	K161	Co., Ltd. W171; W173; W	V175; W177
NECA	L165	Rosenthal Represents	C25	Teo Jasmin	B50	Xtreme Sports	D161; E161
The Negotiation Institute	Y192	Rovio Entertainment Ltd	A124	Tezuka Productions	C131	Yunikart	H25
Nelvana Enterprises Inc.	H161	RoyaltyZone	N192	The Baltimore & Ohio Railro	ad	Zag America from	
Nerd Corps Entertainment I	nc. L181	Saban Brands	A112	Museum	A47	UNIVERGROUP	A140
NFL Players Inc.	G47	Sage Licensing Group	G52	The Copyrights Group	B47	Zappar	M195
Nick Mayer Nature Illustrat		San-X Co. Ltd./ Green Came		The Elf on the Shelf	P192	Zodiak Rights	M153
Nickelodeon	0131	Co. Ltd./Ingram Co. Ltd.	F151	The Fred Rogers Company	P171	Zoke Culture Group	R181
Not Exactly Sandals	K14	Sanrio   T191; T191a; T19	1b; T191c	The Licensing Company (TL	C) G91	Zolan Company, LLC	C35



LICENSING@AARDMAN.COM

+44(0)1179848900

WWW.AARDMAN.COM/RIGHTS



### Licensing Expo is now online all year long!

SEARCH and DISCOVER licensing opportunities.

CONNECT and COLLABORATE with the worldwide licensing community.

Online. Any time.

#### **BRANDS & AGENTS**

Get FREE global exposure—build your showroom today! No charges or commissions.

#### **RETAILERS & LICENSEES**

Create your profile—and start searching properties today!

### Visit licenseconnect.com

Brought to you by:



## FRESH

NEW TRANSFORMATION



























**FRESH TAIWAN** features Taiwan's cultural and creative brands. It reveals Taiwan's fresh, youthful and creative characters. We sincerely invite you to explore the possibilities of fresh ideas.

ccimarketing.org.tw









## Rinekwall is One to Watch

Design brand Rinekwall is the winner of the inaugural One to Watch contest for new Licensing Expo exhibitors.

"Rinekwall stood out among the many high-quality submissions we received," says Steven Ekstract, global publisher License! Global magazine, and member of the *License! Global* judging panel. "Not only is the breadth and range of their portfolio impressive, but the sophistication of their designs mean they will easily find a home in today's marketplace."

Rinekwall was selected for the top honor based on its originality, licensing potential and on-trend aesthetic.

Three runners-up were also selected from among the 10 finalists:

- Art in the Baking's Ice by Number-edible patterns for decorating baked goods.
- Oju Africa-African-inspired emoticons designed to celebrate the country and give Africans a voice in today's modern digital world.

Story Posters-**Pictorial** narratives that tell complete stories in one poster using color, balance and shapes. Rounding out the top 10 are Bean Sprouts Cafes



Steven Ekstract, License! Global; Dana Agamalian, Rinekwall; John Rinek, Rinekwall; and Jessica Blue, Advanstar

and Cooking School, Running Dog Designs' GirlNation, FremantleMedia Kids & Family Entertainment's Kate & Mim-Mim, Jupey Krusho's Memo Me the Loving Lion, Miner Works of Art and Grimaldi Imports Naja Extreme.

## Transformers, Angry Birds Mash-Up Flying this Way

Hasbro has paired with Rovio Entertainment to bring together two hit franchises, Transformers and Angry Birds, to multiple platforms including a mobile game, licensed consumer products and the Telepods platform.

"Angry Birds Transformers provides fans worldwide with a fun, new story and characters and innovative ways like our Telepods platform for consumers to engage with the



brand," says John Frascotti, chief marketing officer, Hasbro.

Later this year, Hasbro will launch a product line featuring the brand mash-up for its Telepods gameplay technology, which brings physical toys to life inside games. Hasbro will also introduce a range of products.

Also for the Transformers property, Hasbro has announced a new TV series, "Transformers: Robots in Disguise," slated for debut in spring 2015.

## ABG Steps it Up with Madden, Juicy Couture

Authentic Brands Group and Steve Madden are partnering with Juicy Couture for a new women's footwear deal.

The contemporary footwear range will broaden the Juicy Couture brand and will be consistent with Juicy's signature branding, including details such as hardware treatments, playful prints with rhinestone touches and pops of neon.

The first collection of Juicy Couture footwear created by Steve Madden will be available around the world in Juicy Couture stores, shop-in-shops, select department stores and online at JuicyCouture.com in spring 2015.

"This collaboration has added a new dimension to our growing roster of best-in-class licensing partners," says Jamie Salter, chairman and chief executive officer, Authentic Brands Group. "It marks yet another milestone for Authentic Brands Group as we continue to enter the realm of the international fashionforward market."

"When a brand like Juicy Couture becomes available to work with, you go for it," says Steve Madden, founder, creative and design chief, Steven Madden. "This is an example of two iconic brands coming together for beneficial partnership. We want to leverage our assets and design expertise to grow the Juicy Couture shoe presence worldwide."

## showphotos



Veronica Hart and Leslie Ryan, CBS



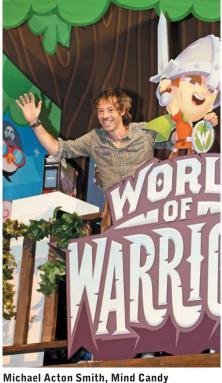
Characters assemble for the annual Licensing Expo Character Parade



Priscilla Presley at the Authentic Brands Group booth



Neil Cole, Iconix Brand Group, with Melissa Mente and Leigh Anne Brodsky, Peanuts Worldwide





Michael Mankowski, SBL, and Henry Stupp, Cherokee Brands Group



Debra Restler, Michael Stone and Allison Ames, Beanstalk



Trey Williamson, Andrew Heitz and Robert Donsky, Ubisoft



Kathy Ireland, kathy ireland Worldwide, with Tony Hawk



Susan Bolsover and Lori Burke, Penguin Group



Jim Fielding, AwesomenessTV

## TIME FOR A NEW DUEL!



**VISIT US AT LICENSING EXPO, BOOTH S171** 

www.yugioh.com ©1996 Kazuki Takahashi ©2014 NAS • TV TOKYO



Jennifer Coleman jcoleman@4kmedia.com +1.212.590.2120



## THE BREAKOUT COMEDY HIT!

Winne

kidscreen AWARDS 2014

BBC and FremantleMedia Limited M.

- Winner! Best Animated Series Kidscreen Awards 2014
- #1 slot winner on CBBC (UK) & ABC 3 (AUS)
- Even funnier series 2 now on-air
- International TV & SVOD roll-out - coming soon to the US!
- Toy launch 2014 UK & Australia 2015 - ROW

See more strangeness at Booth #\$181

www.fremantlemedia.com

FREMANTLEMEDIA

