Sponsorship, Exhibit and Digital Opportunities

## What is a partnering event?

A dynamic marketplace where thousands of industry professionals meet one-to-one to discuss in- and out-licensing of assets, strategic collaborations and financial investment.

We host a broad spectrum of companies, ranging from early-stage startups to growing biotech and large pharma.

Each year EBD Group events generate more than 50,000 one-to-one meetings that lead to the deals that move our industry forward.

With partneringONE, the gold standard partnering platform, you can see who else is attending the event and build relationships with potential partners around the world.

## Why EBD Group?

#### We have a proven track record of over 30 years

of facilitating meaningful interactions that drive innovation and economic growth.

**Our events consistently attract key stakeholders**, creating a dynamic environment for knowledge exchange and business development.

**Our events provide a unique platform to connect**, collaborate, and forge strategic partnerships that transcend geographical boundaries.

We understand that one size does not fit all. We collaborate closely with our partners to create bespoke participation packages that align with your specific exposure needs.



"Partnering through EBD events and through partnering system plays an important role in drug development and we have created must attend events for our industry that really drive value for our attendees"

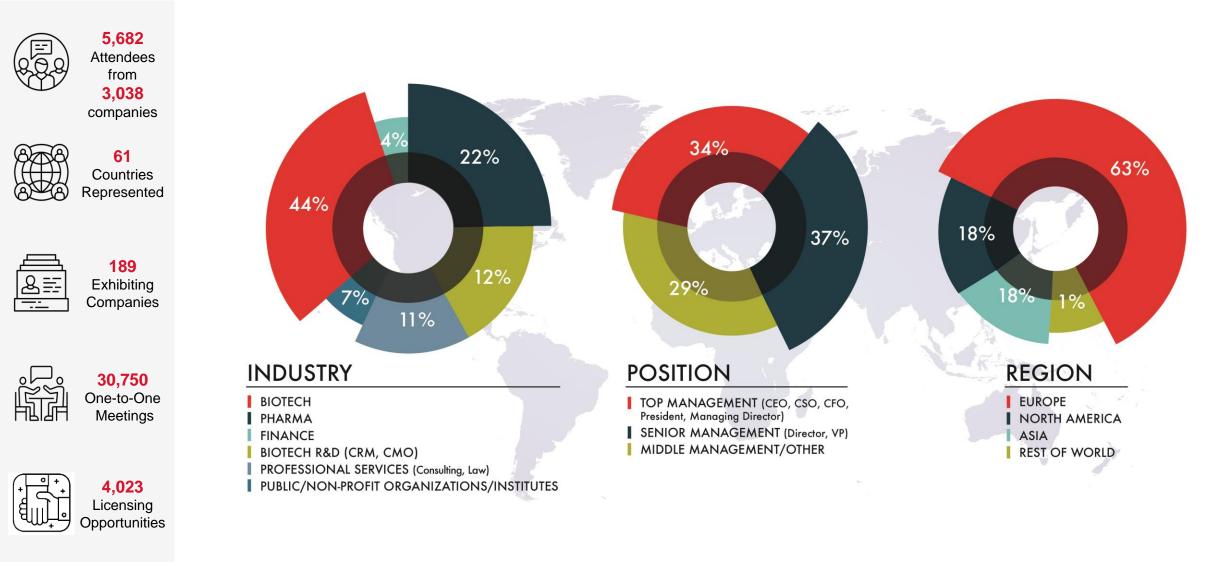
Anna Chrisman, Managing Director, EBD Group and Life Sciences

"Great opportunity to catch up with partners, accelerate ongoing conversations and meet new innovative partners in partnering meetings, at the various booths or over dinner at one of the receptions."

Joost van Heuveln, Head of Strategy and Operations Global Business Development & Alliance Management, Merck Healthcare KGaA



BIO-Europe attracts global biotech business leaders from large and midsize pharmaceutical companies, investors and other industry experts.





## We Thank Our Sponsors





Become part of the renowned group of BIO-Europe 2025 Sponsors

We provide flexible and tailored solutions to optimize your investment by understanding your corporate objectives and budget.

## **Sponsor benefits**



- **Premier location in the Exhibit Hall** and option for individual booth construction
- High Impact Branding opportunities exclusively available to sponsors
- **Thought Leadership** options focused on your business or therapeutic areas of interest

Tailored Sponsor Packages available from **EUR 20,990** 

## **Exhibitor benefits**



- Showcase your brand and products at your own 6m2 or 12m2 shell scheme booth space
- Onsite Lead Generation & real time access to the leads using Visit Connect
- **Increase your visibility** and maximize opportunities to generate new business

## **Digital benefits**

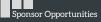


- **Promote your brand and extend your reach** beyond the duration of the event
- Enhance the impact of your individualised Sponsor or Exhibit Package
- **Optimise** your marketing strategy and assets to communicate your brand and products

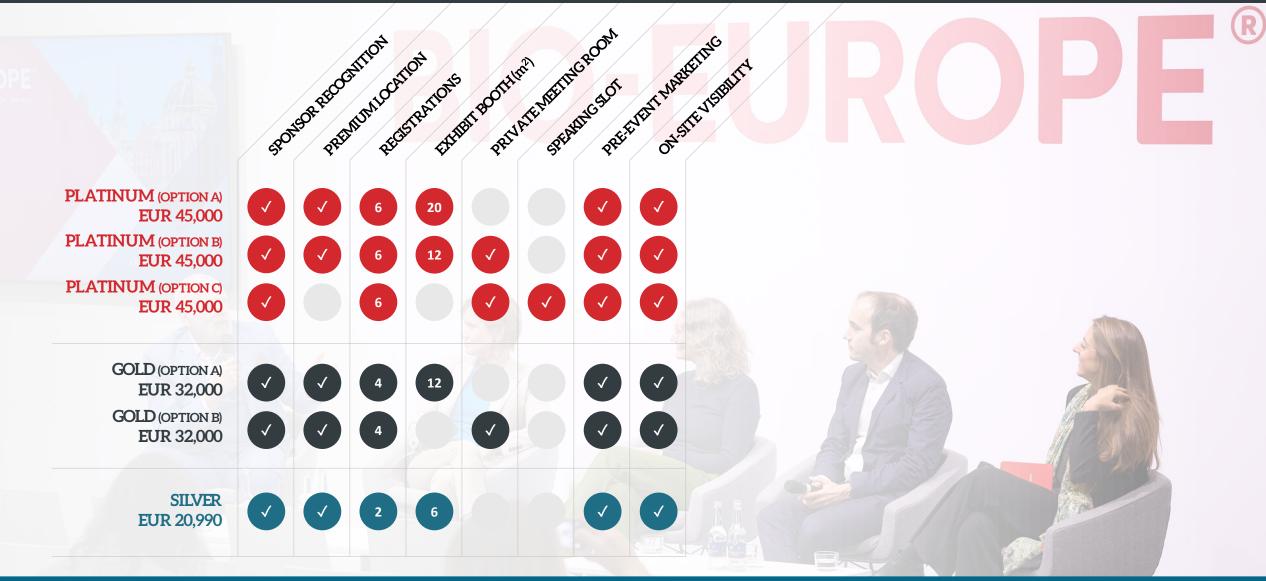
## Digital Opportunities available from **EUR 2,500**

# Basic Exhibit Packages available from **EUR 6,900**

## Sponsor Opportunities



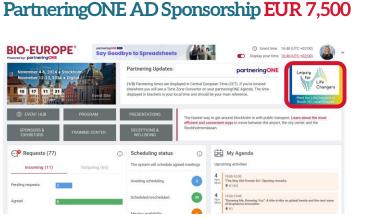
Position your company among the innovators of the life science industry through a sponsorship package that will improve your visibility with prospective partners.



Contact us for an individualized sponsorship package proposal to suit your needs



## Promote your logo or banner on partneringONE with up to 750,000 visits and generate leads.

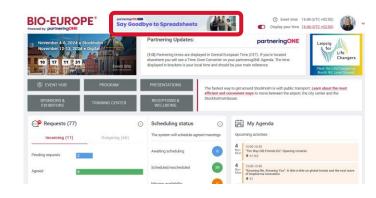




Your ad visible on the homepage of partneringONE (up to 6 ads in rotation)

Live tracking of number of clicks (with contact information) and number of times displayed

### Event Header Sponsorship EUR 27,500





Your Company Logo featured as the Event Header on partneringONE dashboard

Live tracking of number of clicks (with contact information) and number of times displayed

### Login Page Sponsorship EUR 15,000

### BIO-EUROPE

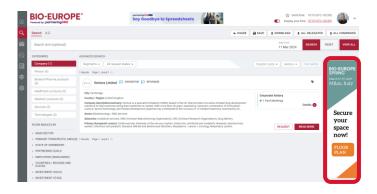


## 270,000+ impressions

Your Company Banner featured on the partneringONE LogIn Page

Available as soon as the event launches until digital partnering concludes

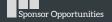
### Search Page Sponsorship EUR 22,500



### 150+ leads

Your Company Banner featured on the partneringONE Search Page

Live tracking of number of clicks (with contact information) and number of times displayed



## Startup Spotlight Sponsorship – position yourself a partner of choice and gain early access to applying startup companies

Sponsor benefits	Level 1	Level 2
Acknowledgement as	Startup Spotlight Sponsor	Startup Spotlight Supporter
Participate in the preselection of startups	$\checkmark$	$\checkmark$
Welcome or Closing Remarks for the session	$\checkmark$	$\checkmark$
Provide 1 judge to the Startup Spotlight (+ advise on others)	$\checkmark$	$\checkmark$
Registration ticket with partneringONE access	1	0
Provide a prize for winner and runner up (optional)	$\checkmark$	$\checkmark$
Marketing visibility in email campaign	$\checkmark$	$\checkmark$
Marketing visibility on social media	$\checkmark$	$\checkmark$
Logo visibility on event website and partneringONE	$\checkmark$	$\checkmark$
Branding onsite in the Startup Spotlight Room	$\checkmark$	$\checkmark$

Investment

### EUR 20,000 EUR 15,000

#### 8 companies/400+ attendees



The Startup Spotlight offers a group of selected, innovative young companies looking for partners and investors a chance to pitch their company to a top tier jury.

Past Therapeutic Areas:

- Cell & Gene
- Oncology

• AI

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Cardiovascular

• CNS

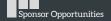
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Infectious diseases









Company Presentation Sponsorship - participate in the pre-selection of company presentations or creation of a specific track

### **Sponsor benefits**

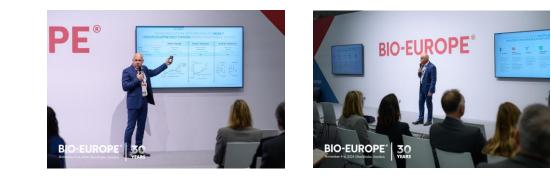
Acknowledgement as Company Presentation Sponsor	$\checkmark$
Participate in the preselection of company presentations or creation of a specific track	$\checkmark$
Welcome or Closing Remarks for the session	$\checkmark$
Registration ticket with partneringONE access	1
Provide a prize for winner and runner up (optional)	$\checkmark$
Marketing visibility in email campaign	$\checkmark$
Marketing visibility on social media	$\checkmark$
Logo visibility on event website and partneringONE	$\checkmark$
Branding onsite in the Company Presentation session	$\checkmark$

Investment

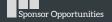
EUR 10,000

#### 68 Presenting Companies\*





International companies present their innovative product pipelines, technologies, services, and products online and onsite at the conference. **Gain early access** to these insights by **becoming a Company Presentation Sponsor.** 



## Enhance your Sponsorship Package with these High Impact Branding opportunities.



### Rise & Run Sponsorship

A morning run combined with sightseeing led by a local guide Increased brand exposure to participants with similar interests Your Logo on the signage and promotion in Conference Agenda



### Break & Breath Sponsorship

### EUR 4,500

- Promote your company's support for wellbeing at work
- Logo visibility on the conference agenda and marketing brochure
- Onsite logo visibility on signage and during the sessions



### Workstation Sponsorship

### EUR 7,500

**EUR 6,500** 

- Branding on the side walls and tabletops
- Workstations placed in high traffic areas & frequently used by attendees
- Number of tables and layout TBC



### **Recharge Station Sponsorship**

### EUR 9,500

- Used by attendees to recharge their electronic devices
- · Your logo placed in a high traffic area of the exhibit hall
- · Prominently labelled on the floor plan for visibility



### Phone Box Branding

### EUR 2,700

- Your logo placed in high traffic areas in the conference hall
- Signage with QR code link to your partneringONE profile or a website
- 6-10 sanitizing stations available for your branding



### Water Refill Stations Sponsorship

### EUR 11,500

- Sustainable and healthy image for your company
- Your logo placed in high traffic areas
- QR code link to partneringONE profile or website



### Name Badge Sponsorship

### EUR 22,000

- Prominent visibility throughout the entire conference
- Your logo on all delegate name badges
- · Your banner included on the QR code used for badge pick up on-site



### Lanyard Sponsorship

### EUR 23,000

- Prominent branding throughout the entire conference
- Your logo on all delegate lanyards
- Increased corporate visibility



## Stand out, brand your own Sponsor Private Meeting Room or sponsor BIO-Europe Reception!

### Sponsor Private Meeting Room EUR 12,500/EUR 6,900\*



- Host meetings with prospects and business partners in your private business suite
- Exclusive meeting room located at the heart of the conference with options to add branding
- Equipped with furniture and beverages
  - \*EUR 6,900 If combined with Exhibit Space

### Branding of Front Wall Add for EUR 3,000



Front Wall 4m x 2.5m incl. door lintel

### Branding of Front + Side Wall Add for EUR 5,500



OR

Front Wall 4m x 2.5m incl. door lintel + 3m Side Wall



### Breakfast Sponsorship EUR 4,500 (1 day) or EUR 10,000 (3 days)

- Align your brand with hospitality & enhanced attendee experience
- Your branding featured on the table signs at multiple buffet stations in the exhibit hall as well as on the digital signage



### Luncheon Sponsorship EUR 8,000 (1 day) or EUR 20,000 (3 days)

- Showcase your brand during a key networking opportunity
- Your branding featured on the table signs at multiple buffet stations in the exhibit hall as well as on the digital signage



### Welcome Reception Sponsorship Price Available Upon Request

- Host this high-energy reception to kick off the event at a location selected together with the event organizer.
- Your logo prominently displayed on on-site signage and on the event website



### Evening Reception & Dinner Sponsorship Price Available Upon Request

- Host this world-class networking event at a stunning location selected together with the event organizer.
- Your logo prominently displayed on on-site signage and on the event website

## Exhibitor Opportunities



## Select from our BASIC, VIDEO and ENHANCED DIGITAL VISIBILITY packages, or COMBINE everything in one package.

### **BASIC EXHIBIT Package**



### Basic Shell Scheme Exhibit Space: 6m<sup>2</sup>

Octanorm back and side panels | Basic electricity supply

### **On-Site Lead Generation**

Lead Scan using Visit Connect | Real time access to the leads from onsite scan data

### Option to purchase discounted registration tickets with partneringONE access

One ticket at a discounted rate of 50% off the prevailing rate | Additional registration tickets can be purchased at early registration rate

### Organize a reception at your booth

Attract traffic to your booth during Exhibit Hall Reception | Food and Beverages provided at your own cost

### Increase your booth space to $12m^2$

Add space at EUR 970/m<sup>2</sup> | Basic 12m<sup>2</sup> Exhibit Space for EUR 12,900

## EUR 6,900

## **VIDEO** Package



### BASIC EXHIBIT package plus:

#### Professionally recorded & edited 3–5-minute Video Interview Post event promotion via email & on Informa Website

12 months post event promotion at the events of your choice

hosted on partneringONE (registration required)

Use of the MP4 file for your own marketing purposes

## EUR 9,800

## ENHANCED DIGITAL VISIBILITY Package



### BASIC EXHIBIT package plus:

### Partnering ONE Company Showcase

Upload up to 3 content files in partneringONE (mp4 or PDF) Highlighted in partneringONE search results

### 1 x Banner Ad in a Daily or Weekly Digest Email

Your banner visible to curated audience in life sciences industry Banner Ad can be linked to a landing page of your choice or your partneringONE profile.





## Enhance your Exhibit Package or choose as a standalone product!



#### Combined Exhibit Package

- Basic Exhibit Package with 6m<sup>2</sup> booth space
- PartneringONE Company Showcase + 1 x Banner Ad
- Professionally recorded & edited 3-5-minute Video Interview



### Exclusive Partnering Booth

- Schedule your meetings to your Exclusive Partnering Booth
- Partnering booth branded with your logo
- No need to search for your next meeting location



### Shell Scheme 12m<sup>2</sup> Booth Space

## EUR 12,900

EUR 12,700

- Octanorm (or similar shell scheme) back and side panels
- Height: 2.5m
- Basic electricity supply included



### Break & Breathe Sponsorship

## EUR 4,500

EUR 6,000

- Promote your company's support for wellbeing at work
- Pre-event logo visibility on the official conference agenda and marketing brochure
- Onsite logo visibility on signage and during the sessions



### View BIO-Europe 2025 Floor Plan

- Click the above link to view the Floor Plan
- Book your exhibit space early to ensure prime visibility
- Booth reservations available for up to 5 days



### Company Showcase + Banner Ad

### EUR 4,500\*

- Company Showcase on partneringONE
  Your content highlighted in partneringONE search results
- **1 x Banner Ad in a Daily or Weekly Digest Email** Your banner visible to curated audience and linked to a landing page of your choice or your partneringONE profile

## Digital Opportunities



### Extend your reach beyond the duration of the event - Video Interviews

### Video Interview EUR 4,000/EUR 2,900\*



- Promote your brand with professionally recorded 3-5min Video Interview
- Ownership of the mp4 file
- Post event promotion via email & on Informa Connect Website
- 12 months post event promotion at the events of your choice hosted on partneringONE (registration to event required)
- \*Discounted to EUR 2,700 if booked in combination with Exhibit Space



### Key Opinion Leader Interview EUR 5,000



- Promote your Thought Leadership with professionally recorded 5-8min One-on-One Video Interview
- Ownership of the mp4 file
- Post event promotion via email & on Informa Connect Website
- 12 months post event promotion at the events of your choice hosted on partneringONE
- 4-6 questions of your choice





## Extend your reach beyond the duration of the event - Marketing Opportunities

### Direct Custom Email from EUR 2,500



### Audience Extension from EUR 2,700

Draft report from particum review finds Biden won M County test November DOU universite Capitol hist charges against Preedomili	went missing	Opinion: Mutammad All the glory and the struggle	
News and buzz	US foreign policy wees		
A gravestone missing for almost 150 years at a was being used as a mattile stab to make fudge		Meet	
6 United employees ask court to block as vaccination requirement		MERCK	
Cars used in Mod Max: Fury Road' movie ge a p for Auction		INICIACIA	
Murder defendant shot dead in Indian courtroom by gunner descent as lanyers	Even Biden caught off guard by his		
Man punches nurse in the face multiple times after his wife is vaccinated for Covid	administration's foreign policy crises		
See the 'minore house' that excepted a si- volcand's love path	Del Ric carry cleared as last remaining migranta depart		
Bryson DeChambelau hits fan suffri finst. 23 monater ohne of Ryder Cup	Video shows situat camp under bridge looks like now		
Linda Exangelista Nes (SSCM lavesuit over disflyuring ossimetio treatment	What started as a fun evening ended with Blask Democrats grilling Harris over migrant orisis		
Marineo' gesture to woman stuck in food waters draws over 4 million views	Opinion: Biden is botching response to Haltian migrant wave		
And the second			

- Reach a custom audience of biotechnology professionals.
- You provide the HTML email file with your content, and we will send it on your behalf.
- Custom audience selection based on your criteria
- Receive number of recipients, opens and click-throughs to track the performance of your email

- Promote your new product or development to your target audience
- Reach decision makers who match your custom criteria
- Your ad displayed multiple times on thousands of trusted sites, only to your selected audience.
- Banner-safe websites include CNN, CBS, ESPN, TripAdvisor, LinkedIn, etc.

View Example



### Banner Ad in a Daily or Weekly Digest EUR 4,000



- Increase your pre-event visibility with your Banner Ad in a Daily or Weekly digest email
- Weekly digest emails featuring event highlights delivered to BIO-Europe Spring attendees and curated audience in life sciences industry
- Daily digest emails featuring event highlights delivered to BIO-Europe Spring attendees on each of the event days
- Your Banner Ad can be linked to your partneringONE company profile or a landing page of your choice





Discuss your corporate objectives with us. We can develop a package tailored to meet your individual needs and budget!



## SPONSORSHIP:

Katharina Schropp +49 89 23121 7291 <u>sponsor@ebdgroup.com</u>



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